

Herkimer County Community College Business: Small Business Management A.A.S					SUNY Polytechnic Institute Business Administration				
Course #	Course Title	SUNY Gen Ed		Credits Granted	Course #	Equivalent Course Title	Common Core		Credits Accepted
Year One-Fall					Year One-Fall				
BU 111	Business Organization and Management			3	BUS 101	Intro to Business			3
BU 114	Accounting I			3	ACC 201	Intro to Financial Accounting			3
EN 111	College Writing	BCM		3	ENG 101	Basic Communications			3
FS 100	First Year Student Seminar			1	FYS 100	First Year Seminar			3
MA 127	Mathematical Statistics I (Mathematics Selective)	MAT		3	STA 100	Statistical Methods			3
	Science Selective	NSC		3	NSC 001	Science Elective			3
Year One-Spring					Year One-Spring				
BU 115	Accounting II			3	ACC 000	Accounting Elective			3
BU 121	Business Law I			3	BUS 105	Business Law			3
BU 141	Intro Marketing			3	MKT 301	Marketing Management Principles			3
EN 112	College Literature	HUM		3	ENG 110	Intro to Literature			3
IS 111	Keyboarding Essentials			1	CSC 000	CS Elective			3
	Social Science Selective	SOS		3		Arts/Science Elective/ Social Science Elective			3
Year Two-Fall					Year Two-Fall				
BU 142	Marketing Research and New Business Development			3	MKT 000	Marketing Elective			3
BU 232	Principles of Management			3	BUS 000	Business Elective			3
BU 251	Human Resource Management			3	MGT 318	Human Resources Management			3
IS 115	Computer Applications I			3	CSC 311 CFB	Computer Applications I			3
SS 185	Intro Macroeconomics	SOS		3	ECO 112	Macroeconomics			3
	Physical Education Activity			1	Rec 000	Physical Education Activity			1
Year Two-Spring					Year Two-Spring				
BU 238	Introduction to Entrepreneurship			3	ENT 375	Introduction to Entrepreneurship			3
BU 239	Small Bus Mgmt Capstone			3	BUS 000	Business Elective			3
HU 146	Intro Comp Graphics and Design	Arts		3	ART 110	Prin of Two Dimensional Design			3
	Business Electives			6	BUS 000	Business Electives			6
	Physical Education Activity			1	REC 000	Physical Education Activity			1
					Year Three-Fall				
					COM 307	Upper Division Writing			4
					MGT 307	Org. Behavior			4
					FIN 302	Finance Principles			4
						Western Civilization			4
					Year Three-Spring				
					ECO 110	Microeconomics			4
					MAT 112	Mathematics			4
						Behavioral Science Course			4
						Other World Civilizations			4
					Year Four-Fall				
					MGS 411	Management Science			4
					BUS 451	Issues in Business and Society			4
					AMH 001	American History Elective			4
						Elective			4
					Year Four-Spring				
					BUS 485	Management Policy			4
					FLN 001	Foreign Language Elective			4
						Elective			4
						Elective			4
				<b>Total Credits Eligible for Transfer</b>	<b>64</b>				
					<b>Total Transfer Credits Applied to Program</b>				<b>64</b>
					<b>Total Credits Required after Transfer</b>				<b>60</b>
					<b>Total Credits Required for Degree</b>				<b>124</b>